



ANTIOCH UNIVERSITY

**Office of Institutional  
Effectiveness**

# 2018 ANTIOCH UNIVERSITY FACT BOOK

As of December 2018

Prepared by:

The University Office of Institutional Effectiveness

Teresa Kaldor, PhD

Director

Cynthia Cain Fitzgerald

Associate Director

Jessica Grater

Institutional Research Analyst

To write it, it took three months; to conceive it, three minutes; to collect the data in it, all my life.

F. Scott Fitzgerald

Passion to advance social, economic, and environmental justice provides Antioch University with purpose for its being, but it is data that drive decisions. Data are the building blocks of stories that help us understand ourselves and move forward.

The 2018 Antioch University Fact Book is the first for the institution after its significant move into a single university-wide system in 2015. The goal of the Office of Institutional Effectiveness (OIE) in creating the Fact Book is to provide the Antioch community and others with a summary of institutional data about the university.

The 2018 Fact Book consolidates institutional information gathered from various sources. We coordinated with Admissions and Marketing to get data on recruitment and admissions. Human Resources and the Provosts helped us validate data on faculty and staff counts. We verified financial aid data with our colleagues in the Financial Aid department. And our Finance department verified our data on finance and development. We sincerely thank our colleagues for helping us create this Fact Book. And finally, the OIE would like to acknowledge Dr. Iris Weisman for her kind advice and patience in guiding us with this project.

The 2018 Fact Book has fewer pages than the previous “Annual Institutional Research Report to the Board of Governors” that was last published for FY2014. Such brevity is deliberate. The OIE sees the 2018 Fact Book as a first step towards a future product that will include the following: (1) a section on program enrollment; (2) race/ethnicity of students once the data in our system has been corrected; and (3) student success trends such as retention and graduation. The Fact Book will grow as the OIE validates more data to include in future versions.

The Office of Institutional Effectiveness

<b>1</b>	<b>RECRUITMENT AND ADMISSIONS</b> .....	<b>3</b>
<b>2</b>	<b>STUDENTS</b> .....	<b>4</b>
2.1	FALL ENROLLMENT DATA .....	4
2.2	ANNUAL ENROLLMENT DATA.....	7
2.3	STUDENT DEMOGRAPHICS.....	7
<b>3</b>	<b>FACULTY AND STAFF</b> .....	<b>11</b>
3.1	FACULTY HEADCOUNT .....	12
3.2	FACULTY DEMOGRAPHICS .....	13
3.3	STAFF HEADCOUNT .....	15
3.4	STAFF DEMOGRAPHICS .....	16
<b>4</b>	<b>FINANCIAL AID</b> .....	<b>18</b>
4.1	UNIVERSITY TOTAL.....	18
4.2	GRADUATE SCHOOL .....	18
4.3	LOS ANGELES .....	19
4.4	MIDWEST.....	19
4.5	NEW ENGLAND .....	20
4.6	ONLINE.....	20
4.7	SANTA BARBARA.....	21
4.8	SEATTLE.....	21
<b>5</b>	<b>FINANCE</b> .....	<b>22</b>
<b>6</b>	<b>DEVELOPMENT</b> .....	<b>23</b>
6.1	GIFT REVENUE DOLLARS .....	23
6.2	TOTAL GIFT DOLLARS .....	24

**1 Recruitment and Admissions**

DEFINITIONS

**LEADS:** The number of students who made an inquiry in a given year.

**APPLICATIONS:** The number of students who completed applications for admission within that fiscal year.

**NEW STUDENTS:** The number of credential seeking students classified as new who enrolled within that fiscal year (terms were placed in a fiscal year by the start date).

**Leads**

	FY2013-14	FY2014-2015	FY2015-16	FY2016-17	FY2017-18
University Total		9,350	11,477	8875	9399
GSLC		984	912	1005	934
Los Angeles		1,762	1,967	1970	2010
Midwest		740	692	597	945
New England		2,076	2,762	1793	1975
Online			1,200	712	817
Santa Barbara		1,398	1,479	941	1140
Seattle		2,390	2,286	1857	2041

**Applications**

	FY2013-14	FY2014-2015	FY2015-16	FY2016-17	FY2017-18
University Total	2812	2,574	2,577	2788	3212
GSLC	78	98	76	72	71
Los Angeles	886	674	783	1111	1138
Midwest	441	224	205	151	219
New England	507	550	597	609	547
Online		197	123	80	174
Santa Barbara	309	298	325	311	370
Seattle	591	533	468	454	693

**New Students**

	FY2013-14	FY2014-2015	FY2015-16	FY2016-17	FY2017-18
University Total	1414	1260	1120	1352	1374
GSLC	30	30	35	35	31
Los Angeles	371	342	349	465	542
Midwest	274	67	58	84	85
New England	270	230	200	310	271
Online		125	66	53	26
Santa Barbara	192	225	205	195	176
Seattle	277	241	207	210	243

## 2 Students

### 2.1 Fall Enrollment Data

#### DEFINITIONS

**FALL TERM:** All students who were enrolled during the fall semester or quarter. This includes terms that span two seasons, summer/fall and fall/winter.

**HEADCOUNT:** Students who are actively working on a degree, certificate or external credential in a program. Headcount is unduplicated by campus. If a student was enrolled at more than one campus in the same academic year, they are counted under both locations. Headcount is also unduplicated by academic level. If a student was enrolled as both an undergraduate and a graduate student in the same academic year, they are counted under both levels.

**TERM FTE (full-time equivalent):** Undergraduate students are considered Full-Time Equivalent (FTE) if they had 12 or more quarter/semester hours in the term; similarly, graduate students were considered full-time if they attempted 6 or more credit hours. FTE was calculated by dividing the total number of credit hours by 12 (UG) or 6 (GR), following the calculations discussed in the paper “2015-05-20 Rationale and Methodology for Antioch FTE Calculations”. Therefore it is possible for a student to represent more than 1 FTE.

**UNIVERSITY TOTAL:** Headcount is unduplicated, this is not a sum of the campuses, but rather a true unduplicated headcount of students.

**CAMPUS TOTAL:** Headcount is unduplicated, this is not a sum of the academic levels within a campus, but rather a true unduplicated headcount of students.

**Unduplicated headcount (FALL)**

		Fall 2014	Fall 2015	Fall 2016	Fall 2017	Fall 2018
University Total	BA	609	643	644	545	480
	MA	1910	1843	1892	1999	2056
	DOC	526	541	558	543	559
	Total	3043	3026	3089	3084	3094
GSLC	DOC	142	148	162	158	168
	Total	142	148	162	158	168
Los Angeles	BA	168	163	196	196	133
	MA	642	615	663	727	746
	Total	810	778	855	922	879
Midwest	BA	80	51	39	41	40
	MA	146	128	120	95	78
	Total	226	179	159	136	118
New England	MA	452	469	536	555	548
	DOC	209	223	227	231	235
	Total	660	691	763	785	783
Online	BA	66	157	165	106	138
	MA					7
	Total	66	157	165	106	145
Santa Barbara	BA	160	167	140	115	87
	MA	186	183	160	190	214
	DOC	75	69	64	66	65
	Total	420	419	364	370	365
Seattle	BA	135	105	104	88	82
	MA	484	448	413	432	463
	DOC	100	101	105	88	91
	Total	719	654	622	608	636

**Fall FTE**

		Fall 2014	Fall 2015	Fall 2016	Fall 2017	Fall 2018
University Total	BA	462	503	494	433	384
	MA	2632	2535	2506	2680	2762
	DOC	633	689	762	739	752
	Total	3726	3727	3762	3852	3898
GSLC	DOC	116	148	162	158	168
	Total	116	148	162	158	168
Los Angeles	BA	145	140	157	171	102
	MA	1016	971	1057	1148	1141
	Total	1161	1111	1214	1318	1243
Midwest	BA	58	37	30	32	31
	MA	158	153	132	110	95
	Total	216	190	162	142	126
New England	MA	595	590	616	613	609
	DOC	311	339	364	357	357
	Total	906	929	980	970	966
Online	BA	39	109	108	70	89
	MA					5
	Total	39	109	108	70	94
Santa Barbara	BA	143	158	133	103	69
	MA	322	320	264	334	380
	DOC	98	92	100	103	105
	Total	564	570	497	540	554
Seattle	BA	76	59	65	57	93
	MA	542	502	437	476	533
	DOC	108	110	137	121	122
	Total	725	671	639	654	748

**2.2 Annual Enrollment Data**

DEFINITIONS

**HEADCOUNT:** Students who are actively working on a degree or certificate in a program. Headcount is unduplicated by campus. If a student was enrolled at more than one campus in the same academic year, they are counted under both locations. Headcount is also unduplicated by academic level. If a student was enrolled as both an undergraduate and a graduate student in the same academic year, they are counted under both levels.

**UNIVERSITY TOTAL:** Headcount is unduplicated, this is not a sum of the campuses, but rather a true unduplicated headcount of students.

**CAMPUS TOTAL:** Headcount is unduplicated, this is not a sum of the academic levels within a campus, but rather a true unduplicated headcount of students.

**2.3 Student Demographics**

**Unduplicated Headcount (ANNUAL)**

		AY2013-14	AY2014-15	AY2015-16	AY2016-17	AY2017-18
University Total	BA	824	866	889	901	810
	MA	2662	2527	2510	2575	2688
	DOC	590	595	596	600	600
	Total	4040	3963	3958	4037	4062
GSLC	DOC	155	158	159	170	175
	Total	155	158	159	170	175
Los Angeles	BA	212	232	251	291	308
	MA	902	873	871	907	995
	Total	1104	1099	1105	1167	1275
Midwest	BA	126	97	67	56	55
	MA	362	205	193	188	149
	Total	484	298	259	239	203
New England	MA	603	594	613	688	733
	DOC	236	243	251	246	255
	Total	838	836	863	932	987
Online	BA		124	202	213	154
	MA					
	Total		124	202	213	154
Santa Barbara	BA	200	221	221	209	160
	MA	175	246	256	249	258
	DOC	79	80	73	70	73
	Total	443	541	541	522	484
Seattle	BA	287	197	152	138	133
	MA	621	610	578	547	559
	DOC	120	114	113	114	97
	Total	1019	914	837	795	784



**Gender (ANNUAL)**

		AY2013-14	AY2014-15	AY2015-16	AY2016-17	AY2017-18
University Total	Female	75%	76%	76%	76%	75%
	Male	24%	24%	23%	23%	24%
	Unknown	1%	1%	1%	1%	1%
GSLC	Female	63%	64%	66%	72%	71%
	Male	37%	35%	31%	25%	26%
	Unknown	0%	1%	3%	3%	3%
Los Angeles	Female	75%	75%	72%	70%	66%
	Male	24%	25%	26%	29%	31%
	Unknown	0%	1%	2%	2%	3%
Midwest	Female	76%	71%	75%	79%	76%
	Male	24%	29%	25%	21%	24%
	Unknown	0%	0%	0%	0%	0%
New England	Female	77%	80%	80%	81%	82%
	Male	22%	20%	20%	19%	18%
	Unknown	0%	0%	0%	0%	0%
Online	Female	0%	83%	86%	86%	85%
	Male	0%	17%	14%	14%	15%
	Unknown	0%	1%	0%	0%	0%
Santa Barbara	Female	72%	72%	71%	70%	71%
	Male	28%	28%	29%	30%	29%
	Unknown	0%	0%	0%	0%	0%
Seattle	Female	77%	79%	80%	82%	81%
	Male	21%	20%	19%	17%	17%
	Unknown	2%	1%	1%	1%	2%

**Race/Ethnicity (ANNUAL)\***

		AY2013-14	AY2014-15	AY2015-16	AY2016-17	AY2017-18
University Total	American/Alaskan Native	1%	1%	1%	0%	1%
	Asian	2%	2%	2%	3%	3%
	Black or African American	10%	9%	9%	8%	9%
	Hawaiian/Pacific Islander	0%	0%	0%	0%	0%
	Hispanic/Latino	9%	10%	11%	12%	12%
	Non Resident Alien	3%	4%	4%	4%	3%
	Other/Unknown	11%	12%	13%	14%	14%
	Two or More Races	2%	3%	3%	3%	3%
	White	62%	60%	58%	55%	55%
GSLC	American/Alaskan Native	4%	1%	1%	1%	1%
	Asian	1%	1%	1%	1%	1%
	Black or African American	19%	22%	20%	24%	24%
	Hispanic/Latino	6%	7%	7%	5%	4%
	Non Resident Alien	5%	3%	1%	1%	2%
	Other/Unknown	32%	30%	28%	26%	25%
	White	33%	35%	42%	42%	44%
Los Angeles	American/Alaskan Native	1%	1%	0%	0%	0%
	Asian	4%	3%	3%	4%	4%
	Black or African American	11%	10%	11%	11%	11%
	Hawaiian/Pacific Islander	0%	0%	0%	0%	0%
	Hispanic/Latino	14%	16%	16%	17%	18%
	Non Resident Alien	2%	3%	2%	3%	2%
	Other/Unknown	9%	12%	15%	16%	15%
	Two or More Races	3%	3%	4%	5%	4%
	White	57%	52%	47%	45%	44%
Midwest	American/Alaskan Native	0%	0%	0%	0%	0%
	Asian	0%	0%	1%	1%	3%
	Black or African American	30%	31%	24%	22%	24%
	Hawaiian/Pacific Islander	0%	0%	0%	0%	0%
	Hispanic/Latino	3%	3%	2%	3%	2%
	Non Resident Alien	0%	0%	0%	1%	1%
	Other/Unknown	4%	4%	5%	5%	6%
	Two or More Races	2%	2%	2%	1%	1%
	White	61%	59%	66%	67%	62%

\*Legacy data for AY2013-14, 2014-15, 2015-16 have not been validated.

**Race/Ethnicity (ANNUAL)\* Cont.**

		AY2013-14	AY2014-15	AY2015-16	AY2016-17	AY2017-18
New England	American/Alaskan Native	0%	1%	1%	1%	1%
	Asian	1%	2%	2%	2%	2%
	Black or African American	3%	3%	4%	4%	3%
	Hawaiian/Pacific Islander	0%	0%	0%	0%	0%
	Hispanic/Latino	3%	3%	3%	4%	4%
	Non Resident Alien	3%	3%	4%	4%	3%
	Other/Unknown	13%	14%	13%	17%	16%
	Two or More Races	1%	1%	1%	2%	2%
	White	76%	73%	71%	67%	68%
Online	American/Alaskan Native		0%	0%	0%	0%
	Asian		1%	1%	0%	1%
	Black or African American		23%	19%	15%	14%
	Hawaiian/Pacific Islander		1%	0%	0%	0%
	Hispanic/Latino		3%	2%	4%	5%
	Non Resident Alien		0%	0%	0%	0%
	Other/Unknown		15%	16%	17%	15%
	Two or More Races		2%	4%	4%	6%
	White		56%	56%	59%	60%
Santa Barbara	American/Alaskan Native	1%	1%	0%	0%	0%
	Asian	2%	2%	2%	2%	1%
	Black or African American	4%	3%	3%	3%	4%
	Hawaiian/Pacific Islander	1%	1%	1%	0%	0%
	Hispanic/Latino	28%	25%	26%	32%	29%
	Non Resident Alien	7%	12%	15%	11%	8%
	Other/Unknown	3%	3%	3%	5%	9%
	Two or More Races	2%	3%	3%	3%	3%
	White	52%	51%	48%	44%	45%
Seattle	American/Alaskan Native	2%	1%	0%	1%	1%
	Asian	2%	2%	2%	3%	4%
	Black or African American	5%	4%	5%	5%	5%
	Hawaiian/Pacific Islander	0%	0%	0%	0%	0%
	Hispanic/Latino	4%	4%	6%	7%	8%
	Non Resident Alien	1%	2%	3%	3%	2%
	Other/Unknown	14%	15%	15%	13%	15%
	Two or More Races	4%	4%	5%	5%	4%
	White	67%	67%	65%	63%	62%

\*Legacy data for AY2013-14, 2014-15, 2015-16 have not been validated.

### 3 Faculty and Staff

Employee numbers are for salaried and hourly employees for whom we collect payroll taxes only; they do not include work study students, temporary employees, employees from temporary agencies, or those on personal service contracts (aka “independent contractors”).

Please Note: There were changes in the classification of employees in late 2016 due to IRS regulations. This, along with other system changes/updates, has re-classified many employees across categories that may cause comparisons to previous years very difficult. Hence we are only showing 1 year of data in this section.

#### DEFINITIONS

**HEADCOUNT:** Unduplicated headcounts of employees by campus and Faculty/Staff status. Employees are counted only once per campus, regardless of the number of positions they hold. However, if an employee holds a position at more than one campus they are represented under each campus headcount. Likewise, if an employee hold both a teaching and non-teaching position they are represented under each category.

**CORE FACULTY:** Benefited faculty positions

**ADMINISTRATOR:** Deans, Directors & Senior Level Admin/Technical

**ADMINISTRATIVE ASSOCIATE:** Salaried mid-level staff positions

**UNION STAFF:** Represented hourly compensated employees

**NON-UNION STAFF:** Hourly compensated

**PART TIME STAFF:** Excludes temporary employees.

**3.1 Faculty Headcount**

**Faculty Headcounts**

		FY2017-18
University Total	Core Full Time	113
	Non-core Full Time	71
	Part Time	682
	Total	866
Administration	Non-core Full Time	1
	Part Time	1
	Total	2
GSLC	Core Full Time	11
	Part Time	4
	Total	15
Los Angeles	Core Full Time	24
	Non-core Full Time	13
	Part Time	204
	Total	241
Midwest	Core Full Time	6
	Non-core Full Time	5
	Part Time	53
	Total	64
New England	Core Full Time	42
	Non-core Full Time	24
	Part Time	139
	Total	205
Online	Core Full Time	2
	Part Time	28
	Total	30
Santa Barbara	Core Full Time	9
	Non-core Full Time	5
	Part Time	130
	Total	144
Seattle	Core Full Time	19
	Non-core Full Time	23
	Part Time	122
	Total	164

**3.2 Faculty Demographics**

**Gender - Faculty**

		FY2017-18
University Total	Female	66%
	Male	34%
Administration	Female	50%
	Male	50%
GSLC	Female	70%
	Male	30%
Los Angeles	Female	50%
	Male	50%
Midwest	Female	60%
	Male	40%
New England	Female	65%
	Male	35%
Online	Female	63%
	Male	38%
Santa Barbara	Female	68%
	Male	32%
Seattle	Female	71%
	Male	29%

**Race/Ethnicity - Faculty**

		FY2017-18
University Total	American/Alaska Native	1%
	Asian	4%
	Black or African American	7%
	Hawaiian/Pacific Islander	0%
	Hispanic/Latino	6%
	Non Resident Alien	0%
	Other/Unknown	5%
	Two or More Races	3%
	White	75%
Administration	White	100%
GSLC	Asian	13%
	Black or African American	6%
	Other/Unknown	6%
	White	75%
Los Angeles	American/Alaska Native	0%
	Asian	5%
	Black or African American	11%
	Hawaiian/Pacific Islander	0%
	Hispanic/Latino	10%
	Non Resident Alien	1%
	Other/Unknown	7%
	Two or More Races	3%
	White	62%
Midwest	Black or African American	8%
	Hispanic/Latino	2%
	Other/Unknown	2%
	Two or More Races	5%
	White	85%
New England	Asian	3%
	Black or African American	5%
	Hispanic/Latino	2%
	Non Resident Alien	1%
	Other/Unknown	5%
	Two or More Races	1%
	White	83%
Online	Asian	7%
	Black or African American	7%
	Hispanic/Latino	3%
	Two or More Races	3%
	White	80%
Santa Barbara	American/Alaska Native	1%
	Asian	1%
	Black or African American	4%
	Hispanic/Latino	10%
	Other/Unknown	8%
	Two or More Races	1%
	White	76%
Seattle	American/Alaska Native	3%
	Asian	5%
	Black or African American	5%
	Hispanic/Latino	4%
	Other/Unknown	2%
	Two or More Races	4%
White	77%	

**3.3 Staff Headcount**

<b>Staff Headcount</b>		FY2017-18
University Total	Administrator	89
	Admin Associate	36
	Union Staff	11
	Non-Union Staff	84
	Total	220
Administration	Administrator	53
	Admin Associate	16
	Union Staff	5
	Non-Union Staff	16
	Total	90
GSLC	Administrator	1
	Admin Associate	2
	Total	3
Los Angeles	Administrator	5
	Admin Associate	5
	Non-Union Staff	18
	Total	28
Midwest	Administrator	5
	Union Staff	6
	Non-Union Staff	5
	Total	16
New England	Administrator	7
	Admin Associate	5
	Non-Union Staff	22
	Total	34
Online	Administrator	2
	Admin Associate	0
	Total	2
Santa Barbara	Administrator	5
	Admin Associate	7
	Non-Union Staff	9
	Total	21
Seattle	Administrator	11
	Admin Associate	1
	Non-Union Staff	14
	Total	26



**3.4 Staff Demographics**

**Gender - Staff**

		FY2017-18
University Total	Female	70%
	Male	30%
Administration	Female	61%
	Male	39%
GSLC	Female	100%
Los Angeles	Female	68%
	Male	32%
Midwest	Female	88%
	Male	13%
New England	Female	77%
	Male	24%
Online	Female	100%
Santa Barbara	Female	86%
	Male	14%
Seattle	Female	65%
	Male	35%

**Race/Ethnicity - Staff**

		FY2017-18
University Total	American/Alaska Native	1%
	Asian	7%
	Black or African American	8%
	Hispanic/Latino	8%
	Other/Unknown	2%
	Two or More Races	4%
	White	70%
Administration	American/Alaska Native	1%
	Asian	6%
	Black or African American	3%
	Hispanic/Latino	7%
	Other/Unknown	1%
	Two or More Races	3%
	White	79%
GSLC	White	100%
Los Angeles	Asian	18%
	Black or African American	18%
	Hispanic/Latino	25%
	White	39%
Midwest	American/Alaska Native	6%
	Black or African American	31%
	White	63%
New England	Asian	3%
	Two or More Races	6%
	White	91%
Online	Asian	50%
	White	50%
Santa Barbara	Black or African American	5%
	Hispanic/Latino	19%
	Other/Unknown	10%
	Two or More Races	5%
	White	62%
Seattle	American/Alaska Native	4%
	Asian	15%
	Black or African American	12%
	Hispanic/Latino	4%
	Other/Unknown	4%
	Two or More Races	8%
	White	54%

**4 Financial Aid**

This section reports on students who are actively working on a degree or certificate in a program. Headcount is unduplicated by campus. If a student was enrolled at more than one campus in the same academic year, they are counted under both locations.

DEFINITIONS

**\$ ACCEPTED:** The sum of dollars accepted by the student for each academic period of the year

**# OF STUDENTS:** The number of total students (unduplicated) receiving awards

**% OF STUDENTS:** The # of students receiving awards divided by the total students (unduplicated)

**AVG \$ PER STUDENT:** The \$ accepted divided by the # of students

**4.1 University Total**

	University Total				University Total			
	AY2016-17				AY2017-18			
	\$ accepted	# of students	% of students	Avg \$ per student	\$ accepted	# of students	% of students	Avg \$ per student
Alternative Loans	\$167,529	16	0%	\$10,470	\$264,205	22	1%	\$12,009
Federal Pell Grant*	1,182,492	374	42%	3,162	1,036,281	326	40%	3,179
Federal PLUS Loan	12,128,264	750	18%	16,171	12,262,262	753	18%	16,285
Inst Scholar - Endowed	75,191	40	1%	1,880	66,934	28	1%	2,391
Inst Scholar - Funded	730,587	240	6%	3,044	944,964	195	5%	4,846
Inst Scholar - Tuition Discount	1,725,576	584	14%	2,955	1,691,278	617	15%	2,741
Other Federal Aid	78,172	30	1%	2,606	43,638	17	0%	2,567
Other Financial Aid	222,666	109	3%	2,043	137,809	101	2%	1,364
Other State Aid	391,386	107	3%	3,658	328,507	87	2%	3,776
Perkins Loans	745,890	166	4%	4,493	561,012	123	3%	4,561
SEOG*	788,653	363	40%	2,173	803,918	323	40%	2,489
Subsidized Loan	2,162,400	467	11%	4,630	1,644,058	384	9%	4,281
Unsubsidized Loan	41,891,403	2425	59%	17,275	41,508,665	2395	58%	17,331
Federal Work Study	1,019,275	712	17%	1,432	1,348,280	684	17%	1,971

\*Only UNDERGRADUATE students can receive this financial aid, hence the denominators used for '% of students' is the total # of undergraduate students only.

**4.2 Graduate School**

	Graduate School of Leadership and Change				Graduate School of Leadership and Change			
	AY2016-17				AY2017-18			
	\$ accepted	# of students	% of students	Avg \$ per student	\$ accepted	# of students	% of students	Avg \$ per student
Alternative Loans					\$28,000	1		\$28,000
Federal PLUS Loan	737,422	31	18%	23,788	886,729	38	22%	23,335
Inst Scholar - Funded	55,833	16	9%	3,490	37,166	11	6%	3,379
Inst Scholar - Tuition Discount	17,556	9	5%	1,951	14,889	6	3%	2,482
Other Financial Aid								
Unsubsidized Loan	2,197,246	91	54%	24,146	1,798,086	75	43%	23,974

**4.3 Los Angeles**

**Los Angeles**

	AY2016-17				AY2017-18			
	\$ accepted	# of students	% of students	Avg \$ per student	\$ accepted	# of students	% of students	Avg \$ per student
Alternative Loans	\$86,580	7	1%	12,369	\$77,901	5	0%	\$15,580
Federal Pell Grant*	387,597	117	40%	3,313	375,632	124	40%	3,029
Federal PLUS Loan	4,241,875	258	22%	16,441	4,384,652	274	21%	16,002
Inst Scholar - Endowed	24,500	17	1%	1,441	6,574	2	0%	3,287
Inst Scholar - Funded	175,265	54	5%	3,246	220,639	54	4%	4,086
Inst Scholar - Tuition Discount	779,319	258	22%	3,021	718,719	307	24%	2,341
Other Federal Aid	16,294	8	1%	2,037	19,452	7	1%	2,779
Other State Aid	55,873	10	1%	5,587	36,948	7	1%	5,278
Perkins Loans	245,657	50	4%	4,913	204,436	41	3%	4,986
SEOG*	335,100	116	40%	2,889	335,050	128	42%	2,618
Subsidized Loan	625,375	149	12%	4,197	569,210	142	11%	4,009
Unsubsidized Loan	11,001,480	701	59%	15,694	11,776,305	761	58%	15,475
Federal Work Study	484,182	83	7%	5,834	448,985	74	6%	6,067

\*Only UNDERGRADUATE students can receive this financial aid, hence the denominators used for '% of students' is the total # of undergraduate students only.

**4.4 Midwest**

**Midwest**

	AY2016-17				AY2017-18			
	\$ accepted	# of students	% of students	Avg \$ per student	\$ accepted	# of students	% of students	Avg \$ per student
Alternative Loans	\$7,484	2	1%	\$3,742	\$20,275	4	2%	\$5,069
Federal Pell Grant*	121,549	38	16%	3,199	121,933	32	16%	3,810
Federal PLUS Loan	11,483	3	1%	3,828	36,829	3	1%	12,276
Inst Scholar - Endowed	5,000	2	1%	2,500				
Inst Scholar - Funded	3,000	1	0%	3,000				
Inst Scholar - Tuition Discount	118,344	63	26%	1,878	117,391	67	33%	1,752
Other Federal Aid	40,970	15	6%	2,731	21,384	9	4%	2,376
Other State Aid	46,020	27	11%	1,704	64,597	28	14%	2,307
Perkins Loans	46,354	12	5%	3,863	72,909	17	8%	4,289
SEOG*	89,100	32	13%	2,784	76,326	31	15%	2,462
Subsidized Loan	110,092	29	12%	3,796	180,155	37	18%	4,869
Unsubsidized Loan	2,438,678	163	67%	14,961	1,810,265	134	66%	13,509
Federal Work Study	83,635	23	9%	3,636	69,929	18	9%	3,885

\*Only UNDERGRADUATE students can receive this financial aid, hence the denominators used for '% of students' is the total # of undergraduate students only.

#### 4.5 New England

##### New England

	AY2016-17				AY2017-18			
	\$ accepted	# of students	% of students	Avg \$ per student	\$ accepted	# of students	% of students	Avg \$ per student
Alternative Loans	\$21,565	3	0%	\$7,188	\$59,220	5	1%	\$11,844
Federal PLUS Loan	2,227,548	156	17%	14,279	1,988,134	132	13%	15,062
Inst Scholar - Endowed	28,441	16	2%	1,778	40,360	22	2%	1,835
Inst Scholar - Funded	205,264	70	7%	2,932	471,653	76	8%	6,206
Inst Scholar - Tuition Discount	586,492	179	19%	3,276	728,791	194	20%	3,757
Other Federal Aid	11,184	3	0%	3,728	2,802	1	0%	2,802
Other Financial Aid	160,224	64	7%	2,504	96,559	47	5%	2,054
Perkins Loans	75,984	11	1%	6,908				
Unsubsidized Loan	12,770,628	557	60%	22,928	12,151,897	566	57%	21,470
Federal Work Study	464,382	137	16%	3,390	520,389	131	13%	3,972

#### 4.6 Online

##### Online

	AY2016-17				AY2017-18			
	\$ accepted	# of students	% of students	Avg \$ per student	\$ accepted	# of students	% of students	Avg \$ per student
Alternative Loans	\$7,500	1	0%	\$7,500	\$14,604	2	1%	\$7,302
Federal Pell Grant*	290,043	88	41%	3,296	215,212	68	44%	3,165
Inst Scholar - Tuition Discount					3,850	3	2%	1,283
Other State Aid	17,180	9	4%	1,909	21,504	8	5%	2,688
Perkins Loans					31,583	7	5%	4,512
SEOG*	12,350	78	37%	158	111,024	62	40%	1,791
Subsidized Loan	689,230	125	59%	5,514	349,632	81	53%	4,316
Unsubsidized Loan	853,427	127	60%	6,720	491,629	79	51%	6,223

\*Only UNDERGRADUATE students can receive this financial aid, hence the denominators used for '% of students' is the total # of undergraduate students only.

**4.7 Santa Barbara**

**Santa Barbara**

	AY2016-17				AY2017-18			
	\$ accepted	# of students	% of students	Avg \$ per student	\$ accepted	# of students	% of students	Avg \$ per student
Alternative Loans	\$24,900	2	0%	\$12,450	\$29,205	2	0%	\$14,603
Federal Pell Grant*	232,769	69	13%	3,373	208,318	56	11%	3,720
Federal PLUS Loan	1,556,490	87	16%	17,891	1,961,731	105	21%	18,683
Inst Scholar - Funded	185,794	60	11%	3,097	59,000	19	4%	3,105
Inst Scholar - Tuition Discount	220,866	74	14%	2,985	96,121	37	8%	2,598
Other Federal Aid	9,724	4	1%	2,431				
Other Financial Aid	62,442	25	5%	2,498	41,250	25	5%	1,650
Other State Aid	36,954	6	1%	6,159	43,815	8	2%	5,477
Perkins Loans	109,004	26	5%	4,192	79,750	19	4%	4,197
SEOG*	197,525	73	14%	2,706	154,018	56	11%	2,750
Subsidized Loan	384,608	85	16%	4,525	299,864	65	13%	4,613
Unsubsidized Loan	3,991,221	284	54%	14,054	4,154,233	270	55%	15,386
Federal Work Study	147,828	38	7%	3,890	206,630	41	8%	5,040

\*Only UNDERGRADUATE students can receive this financial aid, hence the denominators used for '% of students' is the total # of undergraduate students only.

**4.8 Seattle**

**Seattle**

	AY2016-17				AY2017-18			
	\$ accepted	# of students	% of students	Avg \$ per student	\$ accepted	# of students	% of students	Avg \$ per student
Alternative Loans	\$19,500	1	0%	\$19,500	\$35,000	3	0%	\$11,667
Federal Pell Grant*	150,533	63	46%	2,389	113,211	46	35%	2,461
Federal PLUS Loan	3,353,446	217	27%	15,454	3,004,187	202	26%	14,872
Inst Scholar - Endowed	17,250	5	1%	3,450	20,000	4	1%	5,000
Inst Scholar - Funded	105,431	39	5%	2,703	156,250	34	4%	4,596
Inst Scholar - Tuition Discount	3,000	2	0%	1,500	5,700	3	0%	1,900
Other State Aid	235,359	56	7%	4,203	161,643	37	5%	4,369
Perkins Loans	268,891	67	8%	4,013	172,334	39	5%	4,419
SEOG*	154,578	64	46%	2,415	123,500	46	35%	2,685
Subsidized Loan	353,095	80	10%	4,414	245,197	59	7%	4,156
Unsubsidized Loan	8,611,682	508	64%	16,952	9,326,250	511	65%	18,251
Federal Work Study	361,849	75	9%	4,825	405,504	78	10%	5,199

\*Only UNDERGRADUATE students can receive this financial aid, hence the denominators used for '% of students' is the total # of undergraduate students only.

**5 Finance**

**Revenue And Expense Metrics**

	FY2012-13	FY2013-14	FY2014-15	FY2015-16	FY2016-17
<b>Revenue</b>					
Tuition and Fees	\$61,210,852	\$59,355,453	\$59,881,203	\$59,325,440	\$58,625,610
Less Student Aid	-1,448,379	-1,593,027	-1,495,677	-1,716,215	-1,917,605
Net Tuition and Fees	59,762,473	57,762,426	58,385,526	57,609,225	56,708,005
Other Income	8,925,694	10,133,289	7,389,996	7,060,330	9,423,605
<b>Total Revenue and Gains</b>	<b>68,688,167</b>	<b>67,895,715</b>	<b>65,775,522</b>	<b>63,955,845</b>	<b>66,131,610</b>
<b>Educational and General</b>					
Instruction	29,549,742	29,248,339	29,504,490	29,109,079	29,858,006
Research	151,749	156,315	96,649	159,244	268,943
Public Service	2,433,602	949,391	979,402	1,945,595	2,174,599
Academic Support	6,013,254	6,519,764	6,373,612	7,335,679	7,656,043
Student Services	5,933,767	5,579,464	5,798,514	5,867,033	5,613,087
Institutional Support	24,956,629	26,011,264	27,153,206	27,006,087	21,398,462
Scholarships and Fellowships	2,601,388	2,864,704	2,479,362	2,557,816	2,631,055
<b>Total Educational and General</b>	<b>71,640,131</b>	<b>71,329,241</b>	<b>72,385,235</b>	<b>73,980,533</b>	<b>69,600,195</b>
Auxiliary Expenses	958,751	366,704	350,040	387,159	351,909
<b>Total Expenses</b>	<b>\$72,598,882</b>	<b>\$71,695,945</b>	<b>\$72,735,275</b>	<b>\$74,367,692</b>	<b>\$69,952,104</b>

**6 Development**

**6.1 Gift Revenue Dollars**

**Gift Revenue Dollars**

		FY2013-14	FY2014-15	FY2015-16	FY2016-17	FY2017-18
<b>Endowment gifts</b>						
University Total		\$95,106	\$132,700	\$59,492	\$8,763	\$6,420
Central		500	6,000	4,800		
GSLC						
Los Angeles				1,000	50	
Midwest		150		1,000		50
New England		34,456	106,700	30,192	8,663	6,195
Santa Barbara				1,000		
Seattle		60,000	20,000	21,500	50	175
<b>Scholarship gifts</b>						
University Total		175,501	637,656	555,791	414,800	268,714
Central		9,035	1,350		23,417	30,839
GSLC		18,300	150,683	63,020	20,779	22,966
Los Angeles		23,883	14,915	253,453	317,866	179,647
Midwest		15,765	16,495	3,891	2,531	1,725
New England		56,530	46,470	18,574	34,664	17,937
Santa Barbara		7,533	357,087	190,045	3,503	3,685
Seattle		44,455	50,656	26,808	12,041	11,915
<b>Other restricted gifts</b>						
University Total		1,091,490	597,448	575,081	2,598,577	641,639
Central		110,910		21,269	2,197,663	90,232
GSLC		500,000			3,700	50
Los Angeles		173,723	161,985	205,458	201,840	267,265
Midwest		7,095	1,075	3,325	1,775	607
New England		179,358	182,713	211,292	144,401	77,100
Santa Barbara		120,154	249,500	123,450	7,400	195,931
Seattle		250	2,175	10,289	41,798	10,455
<b>Unrestricted gifts</b>						
University Total		2,252,187	227,811	351,076	198,212	158,759
Central		2,036,015	86,170	214,336	71,358	139,939
GSLC						535
Los Angeles		10,300	34,240	8,350		3,250
Midwest		23,223	25,825	7,552	1,600	2,550
New England		70,390	71,215	45,633	21,781	11,335
Santa Barbara		107,671	2,350	68,260	701	750
Seattle		4,589	8,011	6,945	102,772	400



**6.2 Total Gift Dollars**

<b>Total Gift Dollars</b>						
	FY2013-14	FY2014-15	FY2015-16	FY2016-17	FY2017-18	
<b>Gifts-in-Kind*</b>						
University Total	\$15,658	\$10,138	\$20,707	\$5,620	\$4,378	
Central				1,270		
Los Angeles	710	638	8,199	100	1,300	
Midwest			805	500		
New England	2,238	2,586	3,138	1,850	1,300	
Santa Barbara	12,710	6,863	75	1,900	600	
Seattle		50	8,490		1,178	
<b>Total Gift Revenue</b>						
University Total	3,629,942	1,605,753	1,562,147	3,225,971	1,079,909	
Central	2,156,460	93,520	240,405	2,293,707	261,010	
GSLC	518,300	150,683	63,020	24,479	23,551	
Los Angeles	208,616	211,778	476,459	519,855	451,462	
Midwest	46,232	43,395	16,573	6,406	4,932	
New England	342,972	409,684	308,829	211,358	113,866	
Santa Barbara	248,068	615,800	382,830	13,504	200,966	
Seattle	109,294	80,892	74,031	156,661	24,123	
<b>Grants and Contracts</b>						
University Total	650,604	2,284,988	1,891,339	2,778,746	2,285,591	
Central	50,000					
GSLC						
Los Angeles	6,000	56,000	105,000		40,000	
Midwest		1,500	17,500	84,980	10,000	
New England	593,604	285,378	1,678,251	2,627,678	1,915,458	
Santa Barbara	1,000	1,924,110	28,500	30,700	20,250	
Seattle		18,000	62,088	35,388	299,883	

\*The estimated value for these donations has been provided by the donor.